



LOWERS & ASSOCIATES

Safety and Security Risk Mitigation

History. Partnership. Expertise.

Since 1985, Lowers & Associates (L&A) has provided forward-thinking healthcare security and safety solutions to premier healthcare institutions.

The L&A team offers unmatched industry expertise, emphasizing patient, staff, and visitor security and safety. When you work with L&A, you will benefit from guidance and collaboration with leaders and practitioners whose backgrounds include audit, security, IT risk audits, compliance, finance, and risk management for major healthcare organizations.

Our approach is strategic, focused, and unbiased. Through a proven risk prioritization and mitigation planning approach, our experts aim to help you reduce violence, reach regulatory compliance, achieve cost efficiencies, build staff competency, and successfully protect your people, brands, and profits.

We can help you meet essential standards, guidelines, and compliance mandates, including those published or required by:

- Joint Commission (TJC) Environment of Care (EOC)
- Center for Medicare and Medicaid Services (CMS)
- IAHSS and ASIS
- OSHA Workplace Violence Prevention
- Federal Emergency Management Association (FEMA)
- U.S. Department of Homeland Security (DHS)
- Gramm-Leach Bliley Act
- Sarbanes-Oxley Act
- HIPAA and HITECT

L&A is a proud member of the International Association for Healthcare Security and Safety (IAHSS) and ASIS International.



**LOWERS
& ASSOCIATES**
International Risk Mitigation Partners

lowersrisk.com | (540) 338-7151

Trusted Solutions

L&A takes a holistic approach to risk mitigation providing an in-depth and thorough evaluation to our customers.

- Security risk assessments/audits
- Safety assessments/audits
- Violence prevention programs
- Active shooter response
- IT risk assessments
- Supply chain evaluations
- Employee background screening
- Vendor screening
- Social media reviews
- Contract guard management
- Physical security assessments and planning
- Regulatory compliance audits

Leadership



Mark Lowers
President and CEO

Mark Lowers has served on the Board of Loudoun Healthcare and INOVA Health Systems. He served as Chairman of the Board for INOVA Health Services from 1998 through 2004 when Loudoun Healthcare merged with several local service providers and became INOVA Health Services. Mark thoroughly understands the risks associated with the healthcare environment and is committed to providing high quality risk mitigation solutions to the healthcare industry.



Paul Harbolick
EVP & Treasurer

Paul Harbolick is a member of the Board of Trustees of Inova Health System, the market leading healthcare system in the Northern Virginia. Mr. Harbolick is the Chairman of the Audit & Compliance Committee and the Chairman of the Investment Advisory Committee which maintains oversight responsibilities for Inova's \$4.8 Billion investment portfolio. He was on the Board of Trustees of Loudoun Hospital which was acquired by Inova Health System in 2005. Mr. Harbolick's business experience as a financial executive and a CPA allow him to give back through his commitment to Inova Health System.



Ben Scaglione CPP, CHPA, CHSP
Director of Healthcare Programs

Ben has worked in the hospital security field for over 30 years, most notably as Director of Hospital Police at Bellevue Hospital and Director of Security at New York Presbyterian Hospital. Ben is currently a member of the IAHS Education Council, and is chair of the IAHS Affiliations Council. He is a past board member for IAHS, past chairperson of the ASIS Healthcare Council and is past president of the New York City Metropolitan Healthcare Security and Safety Directors Association. He is a contributing author for Security Magazine, the Journal of Healthcare Protection Management, and is a nationally recognized speaker.



Dan Agee
Chief Operating Officer

Dan Agee holds a Master's of Science degree in Safety Management from West Virginia University. Previously, Dan served as director of safety for a tier one manufacturing supplier to the automotive industry for 16 years where he audited, wrote, and implemented federal and state OSHA-compliant policies. He served as an adjunct professor in safety management for 10 years and has also served as a safety consultant.

